



AGUS IBRAHIM, S.ST

Education

SMP N 167 Duren Sawit, East Jakarta, 1999-2002

SMA N 53, East Jakarta, 2002-2005

State Polytechnic of Jakarta (PNJ), 2005-2009

- Major Commercial Administration, MICE Study

Course / Training

English Course, Ria Collage, 1996-2000

Character Building, KPSPP PNJ, 2005

Training of Trainer, Marine of Republic Indonesia, 2006

Training of Journalistic, The Ministry Youth and Sport, 2007

Training of Entrepreneurship, State Polytechnic of Jakarta, 2007

Table Manner Course, Santika Hotel, Jakarta, 2007

One Day Booth Set Up, Panorama Convex, Jakarta, 2007

OHSAS 18001:2007 Management System, Synergy Solusi, 2012

Prosedur Pengadaan Barang & Jasa Berdasarkan Perpres No. 70 Tahun 2012, Beprof Consulting & Training, 2012

Proses Pengadaan dan Cara Mengevaluasi TKDN dalam Pelelangan Sesuai Buku Pedoman Tata kerja PTK 007 Revisi 3, APPI (Asosiasi Profesi Pengelolaan Rantai Suplai Migas Indonesia), 2015

Quality and Quantity (QNQ) Minerals and Coal, PTSI, Online, 2022

Lead Auditor ISO 9001:2015, BSI Training Academy, 2022

Experience

Period : 2006 – 2007

Job Title : Conference Staff (Intership)

Employer : PT Royalindo

Industry : MICE (Event Management)

Period : 2007 – 2008

Job Title : Event Crew (Part Time)

Employer : PT Golden Promo Citra

Industry : MICE (Event Management)

Period : 2008 – 2009

Job Title : Ehibition Staff (Intership)

Employer : PT Tiga Warna Promosindo

Industry : MICE (Event Management)



Pesona Mutiara Tambun
2 Blok D4/5, Kab. Bekasi



+6281399133987



Ibrahim87mice@gmail.com





Period : 2009 – 2010
Job Title : Exhibition Coordinator (Part Time)
Employer : Sajadah Production
Industry : MICE (Event Management)

Period : 2010 – 2011
Job Title : Teller TTK
Employer : Bank BRI Branch Jakarta Tanjung Priok
Industry : Banking

Jobdesk:

- Counting Money
- Customer Service
- Make a Giro & Check
- Make Payroll
- Check money Psically
- Make Report Cash to Operational Manager

Achievements:

- Become Teller
- Become Customer Service
- Become Back Office (Customer Relation)
- Become Banking Cash Flow Arrange (Teller TTK)

Period : 2011 – 2022
Job Title : Sales & Marketing
Employer : PT Surveyor Indonesia
Industry : Survey, Testing, Inspection, Consultant

Jobdesk:

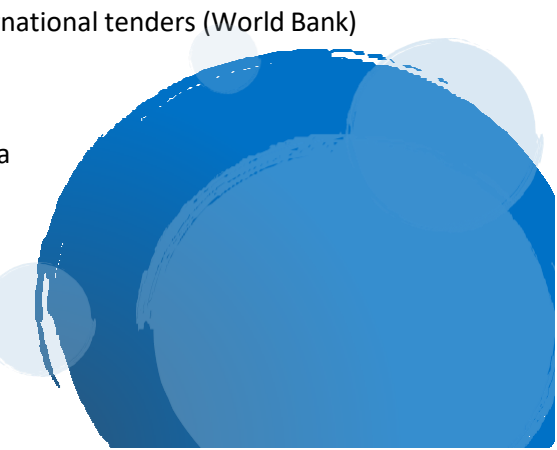
- Analyze Market and Trends
- Analyzing Competitors
- Develop Sales Strategy
- Manage Marketing Team
- Searching for Targets
- Offer Services
- Monitoring Tender
- Find Business Partner
- Customer Relation
- Government Relation

Achievements:

- Getting several new projects
- Getting continuous projects (repeat order)
- Entrusted with being the project manager of several projects
- Entrusted to be the coordinator to get a geoscience project
- Be part of a team consisting of experienced national and overseas companies (International Team)
- Become a tender team for international tenders (World Bank)

Period : 2022 – May 2023
Job Title : Marketing
Employer : PT Syaamil Prima Daya
Industry : Hospitality and Travel

Jobdesk:

- Develop and Implement Sales Strategy
 - Ensure the strategy is running
 - Implement the function of coordination,
- 



Support and Supervision

- Achieve the sales target of the company's products
- Monitoring a solid and strong team in carrying out tasks to achieve marketing targets determined by the company
- Control team members stay solid
- Choose and run the right and accurate promotion method
- Evaluate the team's marketing program
- Social Media Marketing
- Stakeholders Relationship

Achievements:

- Entrusted with being a marketing leader
- Create a marketing strategy
- Get new customer (B to B)

Period : January 2024 September 2024

Job Title : Sales Engineer

Employer : PT Bumi Teknik Utama

Industry : Technic Equipments

Jobdesk:

- Develop and Implement Sales Strategy
- Canvassing to Customer
- Offering to Customer
- Analyze Selling
- Analyze Customer
- Anayze Projects

Period : September 2024 Until Now

Job Title : Sales & Marketing and Contract Manager

Employer : PT Zekon Indonesia

Jobdesk:

- Market Research & Lead Generation
 - Client Relationship Management
 - Sales Strategy & Planning
 - Tender and Proposal Support
 - Marketing & Brand Promotion
 - Reporting
 - Contract Drafting and Negotiation
 - Risk Assessment & Compliance
 - Contract Administration
 - Change & Claim Management
 - Dispute Resolution
 - Stakeholder Coordination
- 



Project Experience

Environmental Baseline Assessment and AMDAL 2nd Baseline Survey

Periode : 2012

Position : Registration and Permit

User : Inpex Masela, Ltd

Employer : PT Surveyor Indonesia

Responsibility:

Create administrative document, Support HSE for document,

Coordination with related parties for licensing, create permit document

The High Resolution Airborne Magnetic and Radiometric Papua Phase3

Periode : 2013

Position : Administrator, Permit and Document Control

User : Pusat Survei Geologi, Badan Geologi

Employer : KSO PT Surveyor Indonesia - McPhar

Responsibility:

Create administrative document, Support HSE for document,

Coordination with related parties for licensing (Ministry of Defence, TNI, Ministry of Trade, Ministry of Transportation), Create permit document (Work Permit, Flight Permit, Security Clearance, Security Officer), Coordination with users, coordination with International Team, Coordination with stakeholders

Survei Kepuasan Pelanggan

Periode : 2015

Position : Project Manager

User : PT PLN (Persero)

Employer : PT Surveyor Indonesia

Responsibility:

checking feasibility, working out budget, team and resources, carry out planning that includes setting goals and objectives, determining roles and scheduling tasks, lead and motivate the project team and stakeholders, perform monitoring and control activities to track project progress, identify and manage risk to ensure project is on time, implement the necessary changes during the project process, make regular report to management and user, coordination with user

Pengolahan dan Penafsiran Data serta Pembuatan Peta Master Anomali Magnetik dan Radiometri Dataran Arafura dan PegununganTengah, Papua, Indonesia

Periode : 2016

Position : Project Manager

User : Pusat Survei Geologi, Badan Geologi

Employer : PT Surveyor Indonesia

Responsibility:

checking feasibility, working out budget, team and resources, carry out planning that includes setting goals and objectives, determining roles and scheduling tasks, lead and motivate the project team and stakeholders, perform monitoring and control activities to track project progress, identify and manage risk to ensure project is on time, implement the necessary changes during the project process, make regular report to management and user





Event Experience

International Infrastructure Summit

Execution Time : 2006

Position : Registration and Logistic

Responsibility:

Registration Event, Logistic Management, Make sure the goods are received, Make sure the setup items are neatly, Ensure delivery to good & right, Ensure that files managed well too easy when looking back, Provides information about the data stock/inventory of goods (components or finished goods) to other divisions, Cycle count / stock opname

Pameran Foto Pertanian Anton Apriyantono (Menntri Pertanian) & Sarasehan Penyuluh Pertanian Se Indonesia

Execution Time : 2008

Position : Logistic and Promotion

Responsibility :

Logistic Management, Make sure the goods are received, Make sure the setup items are neatly, Ensure delivery to good & right, Ensure that files managed well too easy when looking back, Provides information about the data stock/inventory of goods (components or finished goods) to other divisions, Cycle count / stock opname, Make promotion media, Announcement event, Make a invitation list

Diskusi Publik Promosi dan Pemasaran Hasil Pertanian

Execution Time : 2008

Position : Logistic and Promotion

Responsibility :

Logistic Management, Make sure the goods are received, Make sure the setup items are neatly, Ensure delivery to good & right, Ensure that files managed well too easy when looking back, Provides information about the data stock/inventory of goods (components or finished goods) to other divisions, Cycle count / stock opname, Make promotion media, Announcement event, Make a invitation list

Balikpapan Vaganza (in Balikpapan, Kalimantan)

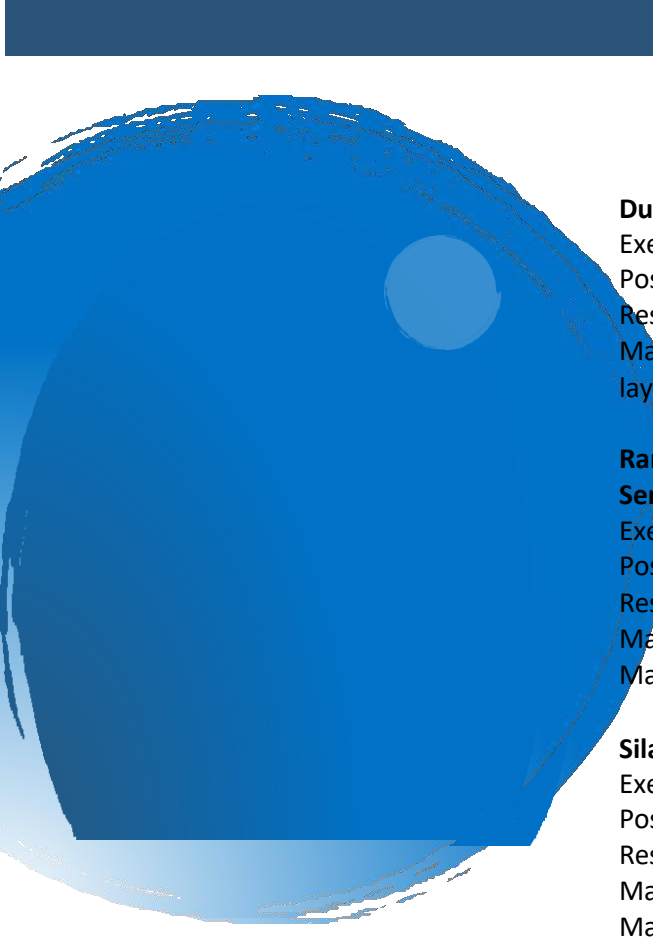
Execution Time : 2008

Position : Event Arranger and Marketing

Responsibility:

Call a speakers, Arrange it event, Make a event schedule, Make a event list, Offer a booth, Tele marketing, Negotiation with customer, Presentation to customer





Dumai Islamic Fair (in Dumai, Riau)

Execution Time : 2009

Position : Exhibition Coordinator

Responsibility:

Make a exhibition concept, Call a booth equipment supplier, Make a layout exhibition, Make a booth criteria

Ramadhan in Mall (Margo City, Bekasi Square, Summarecon Mall Serpong, FX)

Execution Time : 2009

Position : Event Coordinator

Responsibility:

Make a event proposal, Arrange it event, Make a event schedule, Make a event list, Manage Finance, Make a contract with speakers

Silaturahmi Sang Pemimpin Keliling Jakarta

Execution Time : 2012

Position : Event Coordinator

Responsibility:

Make a event proposal, Arrange it event, Make a event schedule, Make a event list, Manage Finance, Make a contract with speakers, Transport Arranger

Consultant Event Herbiglow

Execution Time : 2022

Position : Consultant

Responsibility:

Give advise for exhibitor (Herbiglow), Arrange event (Exhibitor Herbiglow), Make a event schedule, Make a event list

Manasik dan Pelepasan Umroh Syaamil Tour

Execution Time : 2022 - 2023

Position : Event Organizer

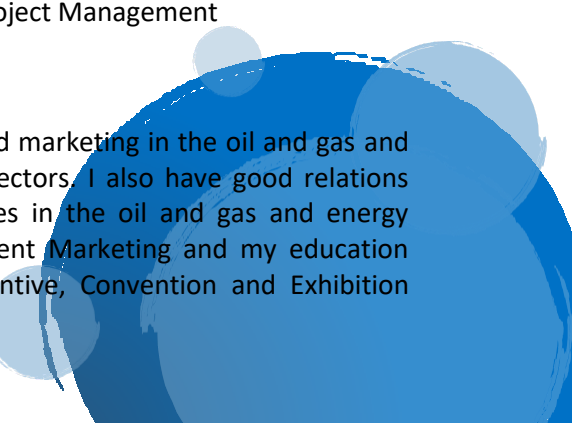
Make a event proposal, Arrange it event, Make a event schedule, Make a event list, Manage Finance, Make a contract with speakers, Transport Arranger, Venue Management

Skills

Microsoft Office • Adobe Photosop • Presentation • Document Control
• Administration • Procurement • Permit • Project Planning •
Marketing • Event Management • MICE • Communication • Customer
Relation • Government Relation • Project Management

Overview

I have experience in supply chain and marketing in the oil and gas and energy sectors, and infrastructure sectors. I also have good relations with the government and companies in the oil and gas and energy sectors. I am also experience in Event Marketing and my education background is MICE (Meeting, Incentive, Convention and Exhibition since 2006 until now





POLITEKNIK NEGERI JAKARTA

memberikan kepada

Agus Ibrahim

lahir pada tanggal 10 Agustus 1987 di Jakarta

ijazah

SARJANA SAINS TERAPAN

Jurusan Administrasi Niaga

Program Studi Usaha Jasa Konvensi, Perjalanan Insentif dan Pameran (MICE)

dengan segala hak dan kewajiban yang berhubungan dengan sebutan akademik ini.

Direktur,

Prof. Dr. Ir. Johny Wahyuadi Mudaryoto, DEA
NIP. 19560917 198603 1 003



Depok, 23 Juli 2009

Pembantu Direktur

Bidang Akademik,

Drs. Sri Wahyono, M.Si
NIP. 19570314 198811 1 001



ASOSIASI PROFESI
PENGELOLAAN RANTAI SUPLAH
MIGAS INDONESIA

SERTIFIKAT

Diberikan kepada :

AGUS IBRAHIM

PT. SURVEYOR INDONESIA (PERSERO)

Sebagai Peserta pada :

**TRAINING PROSES PENGADAAN
DAN CARA MENGEVALUASI TKDN DALAM PELELANGAN
SESUAI BUKU PEDOMAN TATA KERJA PTK 007 REVISI-3**

03 - 05 JUNI 2015, HOTEL SENSA CIWALK BANDUNG

Jakarta, 05 Juni 2015

Maria Kristanti
Instruktur

Ozy M. Muhidin
Instruktur

Max B. Lani
Plt. Ketua APPI



BSI Training Academy

Certificate of attendance

Agus Ibrahim

has attended but not completed the required assessment

CQI and IRCA Certified lead Auditor Training Course (ISO 9001:2015) (PR328)

Emmanuel Herve, Managing Director, ASEAN

Date: 13/12/2021 - 17/12/2021

CQI ID: 350585

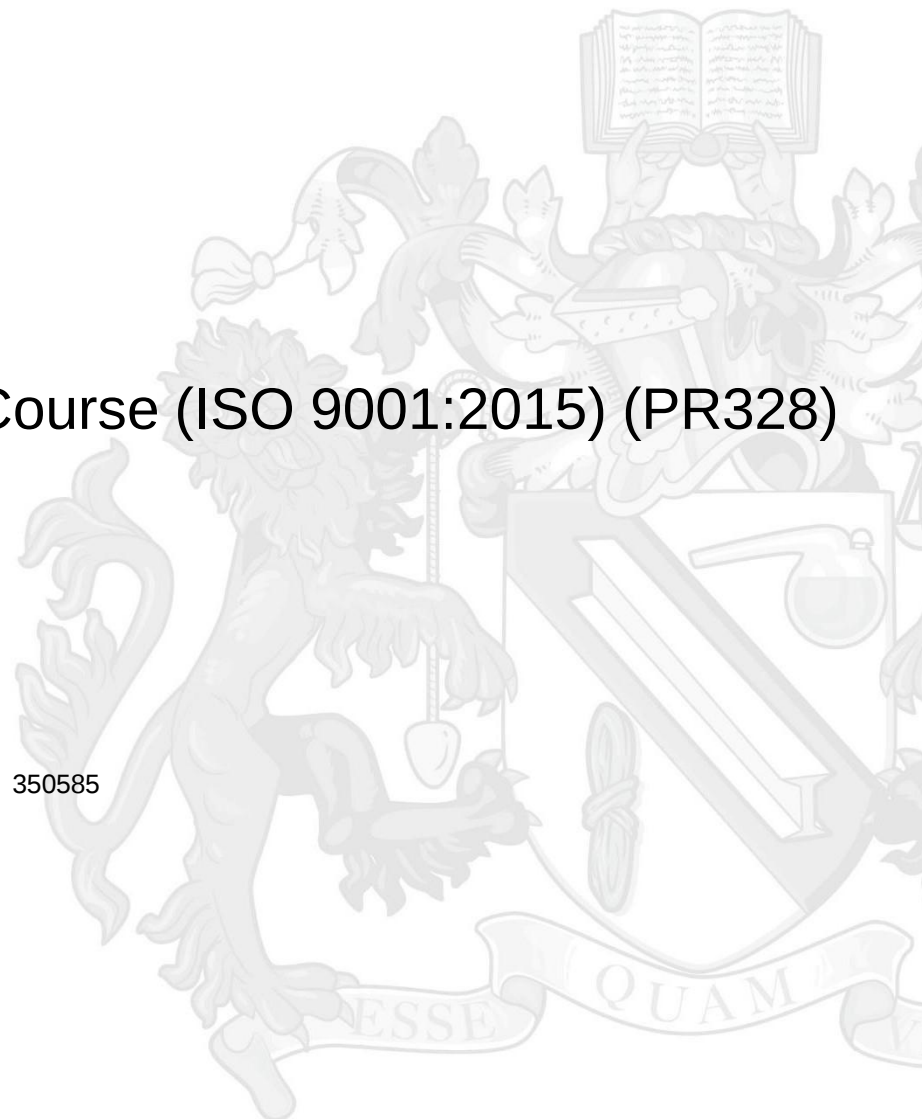
Certificate Number: ENR-01058294



Course number 17955 certified by CQI and IRCA



By Royal Charter



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TRANSKRIP AKADEMIK
(Transcript of Academic)

Nama / Name : AGUS IBRAHIM
 Nomor Mahasiswa / Registration Number : 5905200047
 Tempat Tanggal Lahir / Place, Date of Birth : Jakarta, 10 Agustus 1987 / Jakarta, August 10th, 1987
 Tanggal Masuk / Date of Entrance : 13 September 2005 / September 13th, 2005
 Jurusan / Department : Administrasi Niaga / Business Administration
 Program Studi / Program of Study : Usaha Jasa Konvensi, Perjalanan Insentif dan Pameran (MICE) / -
 Status Akademik / Academic Status : Negeri / State
 Gelar yang diperoleh / Qualification : Sarjana Sains Terapan / Bachelor of Applied Science
 Tanggal Lulus / Date of Graduation : 23 Juli 2009 / July 23rd, 2009

Kode Mata Kuliah/ Subject Code	Mata Kuliah / Subjects Uraian / Descriptions	Nilai/ Mark (N)	Kredit/ Credit (K)	N x K
Semester 1	MATA KULIAH PENGEMBANGAN KEPERIBADIAN/ PERSONALITY DEVELOPMENT SUBJECT			
PNJ1103	Bahasa Indonesia / Indonesian Language	B	2	6
PNJ1101	Pendidikan Agama / Religion	B	2	6
PNJ1105	Pendidikan Kewarganegaraan / Citizenship	B	2	6
	MATA KULIAH KEILMUAN DAN KETRAMPILAN / SCIENTIFIC AND SKILL SUBJECTS			
PNJ1104	Bahasa Inggris 1 / English 1	C	2	4
MIC1101	Budaya Bangsa / Culture Nation	B	2	6
MIC1103	Karantina / Quarantine	C	2	4
MIC1102	Kebijakan Pariwisata Nasional / National Tourism Policy	B	2	6
MIC1104	Keimigrasian / Immigration	C	2	4
MIC1105	Kepabeanan / Customs	B	2	6
MIC1106	Komunikasi Bisnis 1 / Business Communications 1	B	2	6
MIC1107	Pengantar Komputer / Introduction to Computers	B	2	6
Semester 2	MATA KULIAH PENGEMBANGAN KEPERIBADIAN / PERSONALITY DEVELOPMENT SUBJECT			
PNJ1102	Pendidikan Pancasila / State Ideology	A	2	8
	MATA KULIAH KEILMUAN DAN KETRAMPILAN / SCIENTIFIC AND SKILL SUBJECTS			
MIC2111	Bahasa Inggris 2 / English 2	C	2	4
MIC2117	Dasar Penyelenggara Konvensi / Convention Organizer Basic	B	2	6
MIC2112	Dasar-Dasar Akuntansi / Accounting Basics	B	2	6
MIC2113	Ekonomi Pariwisata / Economic of Tourism	B	2	6
MIC2114	Etika Keprotokolan / Protocol	A	2	8
MIC2115	Kebijakan Pariwisata MICE / MICE Tourism Policy	B	2	6
MIC2116	Kesekretariatan / Secretarial Subject	C	2	4
MIC2220	Keyboarding Skill / Keyboarding Skill	C	2	4
MIC2118	Komputer 2 / Computer	B	3	9
MIC2119	Pengantar Pameran / Introduction to Exhibitions	B	2	6
Semester 3	MATA KULIAH KEILMUAN DAN KETRAMPILAN / SCIENTIFIC AND SKILL SUBJECTS			
MIC4116	Akuntansi Usaha MICE / MICE Business Accounting	C	2	4
MIC3111	English Correspondence	B	2	6
MIC3115	Bahasa Jepang 1 / Japanese Language 1	B	2	6
MIC3119	Komputer MS Word dan Power Point / Computer MS Word and Power Point	A	3	12
MIC3116	Manajemen Sales dan Marketing / Sales and Marketing Management	A	2	8
MIC2117	Perencanaan Penyelenggaraan Konvensi / Convention Organization Plan - Convention Planning	B	2	6
MIC3112	Perencanaan Penyelenggaraan Pameran / Exhibition Organization Plan - Exhibition Planning	B	2	6
MIC3121	Psikologi / Psychology	C	2	4
MIC3114	Statistik / Statistics	C	2	4

Nama / Name : AGUS IBRAHIM

2/2

Kode Mata Kuliah/ Subject Code	Mata Kuliah / Subjects Uraian / Descriptions	Nilai/ Mark (N)	Kredit/ Credit (K)	N x K
Semester 4	MATA KULIAH KEILMUAN DAN KETRAMPILAN / SCIENTIFIC AND SKILL SUBJECTS			
MIC4112	Bahasa Inggris 4 / English 4	B ✓	2	6
MIC4115	Bahasa Jepang 2 / Japanese 2	C ✓	2	4
MIC4119	Bidding	B ✓	2	6
MIC4121	Budgeting	B ✓	2	6
MIC4117	Hukum Bisnis Contrac / Business Law Contrac	A ✓	2	8
MIC5116	Manajemen Proyek MICE / MICE Project Management	B ✓	2	6
MIC4114	Manajemen Sales dan Marketing / Sales and Marketing Management	B ✓	2	6
MIC4111	Pelaksanaan Penyelenggaraan Konvensi / On Site Convention Management	B ✓	2	6
MIC4118	Pelaksanaan Penyelenggaraan Pameran / On Site Exhibition Management	B ✓	2	6
MIC3117	Registrasi / Registration	A ✓	2	8
Semester 5	MATA KULIAH KEILMUAN DAN KETRAMPILAN / SCIENTIFIC AND SKILL SUBJECTS			
MIC5113	Bahasa Inggris 5 / English 5	A- ✓	2	7.4
MIC5138	Bahasa Jepang 3 / Japanese 3	C ✓	2	4
MIC5114	Komputer Grafis 1 / Computer Graphics 1	B+ ✓	3	9.9
MIC5111	Korespondensi 1 / Correspondence 1	B ✓	2	6
MIC5117	Manajemen Keuangan / Financial Management	B ✓	2	6
MIC7119	Perjalanan Insentif / Incentive Travel	B- ✓	2	5.4
MIC5120	Promosi dan Komunikasi / Promotion and Communication	B+ ✓	2	6.6
MIC4120	Seni Nasional / National Art	A ✓	2	8
MIC5118	Site Inspection	A- ✓	2	7.4
MIC5119	Sponsorship	A- ✓	2	7.4
MIC5112	Supervisi / Supervisory	B- ✓	2	5.4
Semester 6	MATA KULIAH KEILMUAN DAN KETRAMPILAN / SCIENTIFIC AND SKILL SUBJECTS			
MIC6111	Bahasa Inggris 6 / English 6	A- ✓	2	7.4
MIC6122	Impresariat	A- ✓	2	7.4
MIC6117	Interpersonal Skills 1	B+ ✓	2	6.6
MIC6223	Komputer Grafis 2 / Computer Graphics 2	B ✓	2	6
MIC6116	Korespondensi 2 / Correspondence 2	A- ✓	2	7.4
MIC6115	Manajemen Keuangan 2 / Financial Management 2	C+ ✓	2	4.6
MIC6124	Manajemen Logistik / Logistics Management	B ✓	2	6
MIC4113	Public Relations	B ✓	2	6
MIC6118	Riset dan Development / Research and Development	B ✓	2	6
MIC6120	Sumber Daya Manusia / Human Resources	B ✓	2	6
MIC6112	Teknik Pengambilan Keputusan / Decision Making	C+ ✓	2	4.6
Semester 7	MATA KULIAH BERKEHIDUPAN BERMASYARAKATI / SOCIETY LIFE SUBJECTS			
MIC7221	Praktik Kerja Lapangan / Field Study	A ✓	6	24
MIC7222	Presentasi Laporan Praktik Kerja Lapangan / Report Presentasi Field Study	B ✓	3	9
Semester 8	MATA KULIAH KEILMUAN DAN KETRAMPILAN / SCIENTIFIC AND SKILL SUBJECTS			
MIC8114	Interpersonal Skill	B ✓	2	6
MIC8111	Kewirausahaan / Entrepreneurship	A ✓	2	8
MIC8113	Manajemen Resiko / Risk Management	A- ✓	2	7.4
MIC8112	Manajemen Strategik / Strategic Management	B- ✓	2	5.4
MIC8115	Proyek Akhir / Final Project	A ✓	8	32
Jumlah =			154	478.3

INDEK PRESTASI KUMULATIF / CUMULATIVE ACHIEVEMENT INDEX = $478.3 / 154 = 3.11$

YUDISIUM / JUDISIUM = SANGAT MEMUASKAN / EXCELLENT

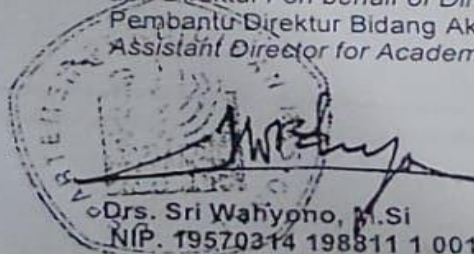
Catatan / Note :

Depok, 15 Oktober 2009 / October 15th, 2009

Kelakuan / Behavior

Semester 1 : Baik / Good
 2 : Baik / Good
 3 : Baik / Good
 4 : Baik / Good
 5 : Baik / Good
 6 : Baik / Good
 7 : Baik / Good
 8 : Baik / Good

a.n. Direktur / on behalf of Director
 Pembantu Direktur Bidang Akademik /
 Assistant Director for Academic Affair,



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